Creating an innovative campus environment with an emphasis on productivity, employee engagement, and safe and healthy lifestyles.
About our Presenter

• Brent Blanchard
• Facility Manager, CFM
  – Planning/Capital Projects
  – Move/Add/Change
• Purdue University
• Industrial Engineer
• Varied Lilly Assignments
  – FM
  – HR
  – Sales
Aligning the Workplace to the Business

1. Transition from rapid expansion to contraction
   - Aggressively exit lease spaces around Indy and bring people back to Lilly owned facilities.

2. Recapitalization of owned facilities
   - Invest capital in our aging facilities and grounds
     - Improve opportunities for teamwork & collaboration
     - Support individual work and need for concentration
     - Be responsive to a more agile business model

3. Create an environment that allows employees to perform best work
Our History

- **Kickoff & Design**
- **Expansion and The Business Units**
- **Pilots 1, 2 & 3**

**2005 - 2013**
- 14 Buildings
- 38 Floor plates
- 770,000 RSF

**2014 - 2015**
- 5 Buildings
- 6 Floor plates
- 75,000 RSF

**2016**
- 1 Building
- 1 Floor plates
- 20,000 RSF

**Total**
- 20 Buildings
- 45 Floor plates
- 865,000 RSF
Impact to the Business

A Vibrant, Collaborative Environment.....Inside and Out
## Metrics

<table>
<thead>
<tr>
<th></th>
<th>Supply</th>
<th>Demand</th>
<th>% Occupied</th>
</tr>
</thead>
<tbody>
<tr>
<td>Traditional</td>
<td>9,200</td>
<td>6,500</td>
<td>71%</td>
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<tr>
<td>IWP</td>
<td>4,500</td>
<td>5,100</td>
<td>113%</td>
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<tr>
<td>Total</td>
<td>13,700</td>
<td>11,600</td>
<td>85%</td>
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### Renovation Savings
- Reduced furniture costs
- Reduced cabling costs
- Re-use of infrastructure where appropriate
- Aggressive bidding design, construction
- Reduced technology costs over time

<table>
<thead>
<tr>
<th>Top 3 Positives</th>
<th>Top 3 Negatives</th>
</tr>
</thead>
<tbody>
<tr>
<td>Flexibility</td>
<td>Noise</td>
</tr>
<tr>
<td>Access to Team</td>
<td>Concentration</td>
</tr>
<tr>
<td>Natural Light</td>
<td>Privacy</td>
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What’s Next?

• Continued renovation/recapitalization in 2016
  • 80,000 sf building – Manufacturing Support Personnel
  • 30,000 sf building – Meeting Space/Admin Space
  • 30,000 sf floor – Elanco Animal Health
Top 2-3 Key Challenges

• Filling space to capacity

• Privacy/Spaces for concentration

• Marketing successes
Key Learning's

- Make sure your technology works
  - Wireless Technology, Soft Phones, Printing, Cell Phones
- Make sure you have spaces for Privacy/Concentration
- Create standards, but allow for areas of customization
- If you do pilots, make them visible and accessible
- Fill your spaces quickly
- Design of the space is different than how you occupy it
  - Mobile
  - Resident
- Don’t create formal neighborhoods…let them form
Questions?